AL HASSAN GHAZI IBRAHIM SHAKER COMPANY (A SAUDI JOINT STOCK COMPANY)

UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION FOR THE THREE AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2022 AND REVIEW REPORT

AL HASSAN GHAZI IBRAHIM SHAKER COMPANY (A Saudi Joint Stock Company) CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2022

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REPORT ON REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

To the shareholders of AL HASSAN GHAZI IBRAHIM SHAKER COMPANY (A Saudi Joint Stock Company)

Introduction

We have reviewed the accompanying condensed consolidated interim statement of financial position of Al Hassan Ghazi Ibrahim Shaker Company (the "Company") and its subsidiaries (collectively referred to as the "Group") as at September 30, 2022 and the related condensed consolidated interim statement of profit or loss and other comprehensive income for the three and nine-month periods then ended, and the condensed consolidated statements of changes in equity and of cash flows for the nine-month period then ended and other explanatory notes. Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Accounting Standard No. 34 - "Interim Financial Reporting" ("IAS 34"), as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity" as endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, as endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, as endorsed in the Kingdom of Saudi Arabia.

PricewaterhouseCoopers

Ali A. Alotaibi License Number 379

November 7, 2022



AL HASSAN GHAZI IBRAHIM SHAKER COMPANY (A Saudi Joint Stock Company) Condensed consolidated Interim statement of financial position (All amounts in thousands of Saudi Riyals unless otherwise stated)

ASSETS	Note	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Non-current assets			
Property and equipment			
Right of use of assels	3	192,012	197,345
Intengible assets	4	20,537	8,479
Trade and other receivables	7	11,571	12.010
Investment in an associate	5	12,371 462,822	13,285
Total non-current assets	•	599,313	442,395
	-	050,510	673,514
Current assets			
Inventories	6	480,131	349,959
Trade and other receivables	7	374,744	372,572
Prepayments and other debt balances	ક	58,182	40.007
Cash and cash equivalents	9	85,861	53,020
Annata miletine in P		998,918	815,558
Assets relating to disposal group classified as held for sale	18	14,178	
Total assets	-	1,712,409	1.489,072
EQUITY AND LIABILITIES		Committee of the Commit	pagaganan Sandar California Parangan padahinda San
47 14.			
Equity			
Share capital	1	482,334	630,000
Sialulory reserve		140,937	140,937
Retained earnings / (Accumulated losses)	_	32,962	(148,002)
Equity attributable to owners of the Company Non-controlling interests		656,233	622,935
Not equity		13,886	13,650
not equity	****	670,119	636,585
LIABILITIES			
Non-current liabilities			
Lease habilities and borrowings	10	10.000	
Employee benefits obligation	10	13,326	74,603
fotal non-current liabilities		20,500	22,527
		33,826	97,130
Current flabilities			
Lease liabilities and borrowings	10	482,085	440.404
Trade and other payables	,,,	495,368	412,494
Zakat and foreign income tax liabilities		8,447	324,361
Warranty provision		13,636	6,343 12,159
	-	999,536	755,357
trabiblies relating to disposal group classified as held for sale	18	3,920	100.001
Total liabilities		1,042,290	852.487
Total equity and Babilities	***	1,712,409	1,489,072
	\$1000m	ACIDANA AMERICANA AMERICAN	7,100,072

The notes on pages 6 to 18 form an integral part of this condensed consolidated interim financial information

Abdulelah Abdullah Abunayyan Chairman

Mohammed Ibrahim Abunayyan CEO

Mazon Etghafeer VP-Emance

AL MASSAN GHAZI IBRAHIM SHAKER COMPANY (A Saudi Joint Stock Company) Condensed consolidated interim statement of profit or loss and other comprehensive income -Unaudited

(All amounts in thousands of Saudi Riyals unless otherwise stated)

		Three-month pe Septembe		Nine-month per Soptembe	iod ended r 30.
Continued analysts	Note	2022	2021	2022	2021
Continued operation Revenue	45	A**			
Cost of revenue	12	257,754	260,117	893,059	836,983
Gross profit		(200,126)	(202,966)	(691,987)	(560,986)
Cross prem		57,628	57,151	201,072	175,997
General and administrative expenses		(20,037)	(21.388)	(62,060)	
Selling and distribution expenses		(28,025)	(25,846)		(66.015)
Reversal/(Provision) on financial assets		494	2,591	(87,407)	(73,451)
Other income / expenses, net		661	(204)	(11,227)	(6,185)
Income from operations	,	10,721	12,304	2,841 43,229	(499) 29,847
t*			,	70,223	20,041
Finance costs		(4,903)	(4.985)	(14,496)	(12 571)
Share of net profit from an associate Profit before zakat and	5	7,216	7.533	20,427	21,157
foreign income tax		12.004			
The second second		13,034	14,852	49,160	38,433
Zakat and foreign income tax expense		(3,075)	(1,880)	(8,775)	(8,630)
Het income for the period from			·	V212.27	10.0003
continuing operations		9,959	12,972	40,385	29,803
Discontinued operation					
Loss from discontinued operation	18	(1,154)	1656.		
Net income for the period	,,,	8,805	(635) 12.337	(5,212) 35, 173	(2,162) 27,641
Others				20,113	27,993
Other comprehensive (loss) / income					
Items that will not be reclassified					
subsequently to profit or loss					
Re-measurement of the					
defined benefit liability Other comprehensive	_	(797)	(106)	(1,639)	817
(loss) income for the period		12021			
fotal comprehensive income	-	(797)	(106)	(1,639)	817
for the period		8.008	12,231	33,534	28 458
Contract to the contract of th	•••	CONTRACTOR	was a second and a second	041004	20400
Profit attributable to:					
Owners of the Company		8,523	12,032	34,937	27 106
Non-controlling interests		282	305	236	535
Total comprehensive income		8,805	12,337	35,173	27 641
attributable to:					
Givners of the Company		2 244	44.000		
Non-controlling interest		7,722	11,883	33,310	27,890
- Or D. College Service	-	286	348	224	568
Earnings per share (Saudi Riyals):		8,008	12,231	33,534	28,458
Basic and difuted earnings per share	20	0.18	0.19	0.72	
-		The Eq.	V. IU	U. / A	0.43

The notes on pages 6 to 18 form an integral part of this condensed consolidated interim financial

Abdulelah

Abdullah

Abunayyan Chairman

Abunayyan CEO

Mazen Elghafeer VP-Finance

At INASSAN GHAZI IBRAHIM SHAKER COMPANY (A Saudi John Stock Company) Contensed consolidated interim statement of changes in equity (All Amounts in theirsands of Saudi Riyals unless otherwise stated)

	Equity att	ibutable to o	wners of the Co	ninpany		
	Share capital	Statutory reserve	Retained earnings / (Accumulate d fosses)	Total shareholders 'equity	Non- enification leasatri	Yotal equity
Jonuary 1, 2022 (Audited)	630,000	140.037	(148,002)	622,935	13.650	ran nur
Not prolet for the period	•		34,925	34,925	248	35,173
Officer comprehensive (fash) for the period found comprehensive indome for the period			(1,627)		(12)	(1,639)
Constal reduction (note 1)			33,298	33,298	236	33,534
and the Commission Seconds 13	[147,666)	•	147,666	•		
September 30, 2022 (Unnerdited)	482,334	140,937	32,902	656,233	13,086	670,119
January 1, 2031 (Audited) Residenment	630,000	140.937	(138,930) (36,626)	632,607	20.519	682,526
January 1, 2021 (Restated)	630 000	140,937	(175 558)	(36,626) 595,381	(7.446)	(44.072)
Itel profit for the period	•	-	27,106	27,106	£3,073 535	<u>608,451</u>
Other Comprehensive iscome for the period			784	784	33	27,641
Potat comprehensive income for the puncti			27,590	27.690	588	817 28 458
September 30, 2021 (Unaudifed)	630,666	140,937	(147,666)	623 271	13,641	636.912

the notes on pages 6 to 48 form an integral part of this condensed consolidated inform financial information.

Aduletan Abataja Ahrroyyon Chaman

Mohammad Brahim Abunayyan CEO

Mazen Elghafoer MP-Financo

AL HASSAN GHAZHBRAHIM SHAKER COMPANY (A Saudi Joint Stock Company)

Condensed consolidated interim statement of cash flows - Unaudited tAll amounts in thousands of Saudi Riyals unless otherwise stated)

	Note	Nine-month period end Vote September 36,	
		2022	2021
Cash flows from operating activities			
Profit before zakat and foreign income tax			
Continuing operations		49,160	38,433
Discentinued operations		(5,212)	(2.162)
Income before zakat and income tax including	-		
discontinued operations		43,948	36 271
Adjustments for non-cash items		,	
Depreciation of property and equipment	3	5,955	8,151
Depreciation of right of use assets		4,867	7,229
Amortization of intangible assets		439	627
Impairment losses on financial assets	7	11,227	6,204
impairment losses on inventories	6	2,372	5,142
Gain on sale of properly and equipment		(150)	(302)
Share of profit from an associate	5	(20,427)	(21.157)
Provision for employees' benefits obligation		2,196	2,191
Finance costs		14,496	12,593
Changes in working capital		11,723	16.000
Trade and other receivables		(26,369)	(87,073)
Inventories		(132,544)	(62,509)
Prepayments and other debit balances		(18,175)	(11.601)
Trade and other payables		176,217	26.234
Warranty provision		1,477	88
Zakal paid		(6,671)	(22.427)
Finance costs paid		(14,076)	(12,593)
End of service benefits paid		(2,144)	(2,918)
Not cash generated from/ (used in) operating activities		42,638	
"		32,030	(115,840)
Cash flows from Investing activities			
Additions to properly and equipment	3	270.41	
Proceeds from sale of property and equipment	3	(704)	(1.891)
Net cash used in investing activities		176	583
The state of the s		(526)	(1,308)
Cash flows from financing activities			
Payment of lease liabilities			
Repayment of bank borrowings		(4,638)	(6.963)
Preceeds from bank borrowings		(1,510,332)	(1,106,802)
Ret cash (used in) / generated from financing activities		1,505,939	1,207,871
The Agent fugger and a Remeradate most illustriciting activities		(9,031)	94,106
thet change in cash and cash equivalents		33,079	(23.042)
Cash and cash equivalents at beginning of the period	9	53,020	79,905
Cash and cash equivalents of disposal group classified as held			
for sale	18	(238)	
Cash and cash equivalents at end of the period	9	85,861	56.864
Non-cash transactions	Produc		017.001
Addition to right of use of assets		16,925	4.454
Capital decrease	1	147,666	4.462
	•	197,000	

The accompanying noies on pages 6 to 18 form an integral part of this condensed consolidated interim financial information.

Abdulelah Abdullah

Abunayyan Chairman

ച്ചിonammed Ibrahim Abunayyan CEO

Mazen Elghafeer VP-Finance

1 General information

Al Hassan Ghazi Ibrahim Shaker Company (the "Company" (or) the "Parent Company" (or) "HGISC") is a joint stock company registered in the Kingdom of Saudi Arabia under Commercial Registration number 1010149252 and listed on The Saudi Stock Exchange ("Tadawul").

The principal activities of HGISC and its subsidiaries (collectively the "Group") and the address of the Group's head office remain the same as disclosed in the Group's annual consolidated financial statements for the year ended December 31, 2021.

The Company's Board of Directors recommended a decrease of the Company's share capital by an amount of SR 147.666 million to absorb the accumulated losses balance and subsequently increase it through an issuance of rights shares with the amount of SR 249 million as per the announcement dated 12 Jurnad Al Awwal 1443 H (corresponding to December 16, 2021). The Company has also announced the submission of its application to reduce and increase the share capital on 19 Jamad Al Awwal 1443 H (Corresponding to December 23, 2021) to the Capital Market Authority (CMA). The CMA approved the Company's requests on March 15, 2022.

The Company's shareholders approved during the Extraordinary General Assembly Meeting held on 14 Shawwal, 1443 H (corresponding to May 15, 2022) the decrease in share capital of SR 147.666 million through absorbing all accumulated losses. The legal formalities for capital decrease were finalized on June 19, 2022. However, the legal formalities for issuance of rights are still in process till the date of issuance of this condensed consolidated interim financial information.

As at September 30, 2022, the authorized, issued, and paid-up share capital of the Company is SR 482.3 million divided on 48.2 million shares of SR 10 each. As at December 31, 2021, the authorized, issued, and paid-up share capital of the Company is SR 630 million divided on 63 million shares of SR 10 each.

This condensed consolidated interim financial information has been reviewed, not audited.

2 Significant accounting policies

The accounting policies adopted in the preparation of the condensed consolidated interim financial information are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2021.

2.1 Basis of preparation

This condensed consolidated interim financial information for the three and nine-month periods ended September 30, 2022, has been prepared in accordance with IAS 34 'Interim Financial Reporting' ("IAS 34"), as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by the Saudi Organization for Chartered and Professional Accountants ("SOCPA"),

The condensed consolidated interim financial information does not include all the information and disclosures required in the annual consolidated financial statements and should therefore be read in conjunction with the Group's annual consolidated financial statements for the year ended December 31, 2021,

The condensed consolidated interim financial information comprises the financial information of the Company and its subsidiaries ("the Group").

2.2 New and amended standards adopted by the Group

Amendments to the IFRS, effective from January 1, 2021, or later - on, do not have any effect on the group's financial statements. Further, the Group has not early adopted any new standard, interpretation or amendment that have been issued but that are not yet effective.

Significant accounting policies (continued)

2.3 Critical accounting estimates and judgments

The preparation of the Group's condensed consolidated interim financial information requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of asset or liability affected in future periods. The Group based its assumptions and estimates on parameters available when the condensed consolidated interim financial information was prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

As at September 30, 2022, management believes that all sources of estimation uncertainty remain similar to those disclosed in the Group's annual consolidated financial statements for the year ended December 31, 2021. Management will continue to monitor the situation and any changes required will be reflected in future reporting periods.

2.4 non-current assets (or disposal group) held for sale and discontinued operations

Non-current assets (or disposal group) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to self, if any.

An impairment loss is recognized for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognized for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognized. A gain or loss not previously recognized by the date of the sale of the non-current asset (or disposal group) is recognized at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortized while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognized.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the condensed consolidated interim balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the condensed consolidated interim statement of financial position.

A discontinued operations is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the condensed consolidated interim statement of profit or loss and other comprehensive income.

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

3 Property and equipment

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Beginning Net book value	197,345	212,860
Additions for the period / year	704	2,660
Depreciation charge for the period / year	(5,955)	(10,621)
Disposals for the period / year	(26)	(7,554)
Assets relating to disposal group classified as held for sale	, ,	• • •
(note 18.2)	(56)	-
Closing – Net book value	192,012	197,345

See note 10 for property and equipment pledged as security against banks borrowing.

4 Intangible assets

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Intangible assets	1,717	2,156
Goodwill – note 4.1	9,854	9,854
	11,571	12,010

4.1 Effective November 12, 2014, HGISC effectively acquired 100% shareholding in ASDAA Gulf Trading Company ("ASDAA") for a purchase consideration of SR 20 million, which was in excess of the fair value of the net assets acquired by SR 9.854 million and has been recorded as goodwill. Based on the impairment assessment using value in use model, there was sufficient head room available, and accordingly, no impairment loss was recognized.

The Group's management performs goodwill impairment assessment annually and when there are indicators that the carrying value of goodwill may be impaired. Group's management believes that any reasonably possible change in the key assumptions used for impairment assessment performed on December 31, 2021 will not cause the carrying value of the goodwill to materially exceed its recoverable amount. Accordingly, no impairment loss was recognized for the nine-month period ended September 30, 2022.

5 Investment in an associate

Name of Company	Principal activities	Country of incorporation	Effective in	iterest at
		•	September 30, 2022	December 31, 2021
			(Unaudited)	(Audited)
LG Shaker Company Limited ("LG Shaker")	Manufacture of air conditioners	Saudi Arabia	49%	49%_
Reconciliation for the investr	nent in an associat	e is as follows:		
			September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
At the beginning of the peri Share of profit for the perio	•		442,395 20,427	419,154 23,241
At the end of the period / ye	ear		462,822	442,395

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information

For the three and nine-months periods ended September 30, 2022 (Unaudited)

(All amounts in thousands of Saudi Riyals unless otherwise stated)

5 Investment in an associate (continued)

LG Shaker

The following table summarizes the financial information of a material associate - LG Shaker as included in its own financial statements.

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Non-current assets Current assets Non-current liabilities Current liabilities Net assets	102,654 353,120 (10,152) (115,537) 330,085	102,888 286,757 (9,106) (102,541) 277,998
	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Revenue Total comprehensive income (100%) (*) Group share of total comprehensive income (49%) (*)	459,663 52,086 20,427	397,988 43,267 23,241

^(*) The difference between the Group's share in net assets of the associate and share of total comprehensive income and 49% of associate reported net assets and total comprehensive income pertains to the adjustment made for the elimination of unrealized profit on upstream transactions between the Group and its associate.

6 Inventories

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Finished goods	458,966	328,780
Spare parts	41,683	50,900
Goods in transit	28,426	16,851
	529,075	396,531
Impairment losses on inventories	(48,944)	(46,572)
·	480,131	349,959

Reconciliation of the impairment losses on inventories is as follows:

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Balance at beginning of period / year	46,572	41,914
Charge for the period / year	2,372	6,114
Utilised during the period / year		(1,456)
Balance at end of period / year	48,944	46,572

(A Saudi Joint Stock Company)

Notes to the condensed consolidated interim financial information

For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

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7 Trade and other receivables

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Trade receivables	491,714	496,365
Less: Impairment loss on trade receivables	(103,056)	(113,433)
•	388,658	382,932
Other receivables:	·	·
Advertisement claims from suppliers	12,341	2,925
Custom duty deposit	5,956	5,956
Impairment losses on other receivables	(5,956)	(5,956)
Assets relating to disposal group classified as held for sale	, , ,	, ,
(note 18.2)	(13,884)	-
	387,115	385,857
Current	374,744	372,572
Non-current	12,371	13,285
	387,115	385,857

Reconciliation of impairment losses on receivables is as follows:

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Balance at beginning of period / year	113,433	98,751
Charge for the period / year	1 1,227	15,734
Adjustments / write - offs during the period / year	(21,604)	(1,052)
Balance at end of period / year	103,056	113,433

The following table provides information about the exposure to credit risk and ECLs for trade receivables from customers as at September 30, 2022 and December 31, 2021:

September 30, 2022	Gross carrying	Weighted-	Loss
(Unaudited)	amount	average loss	<u>allowance (%)</u>
1–90 days 91–180 days 181–270 days 271–360 days More than 360 days	201,960 102,367 44,016 9,913 133,458 491,714	6,054 3,007 1,986 1,249 90,760 103,056	3.0% 2.9% 4.5% 12.6% 68.0% 21.0%
December 31, 2021	Gross carrying	Weighted-	Loss
	amount	average loss	<u>allowance (%)</u>
190 days 91180 days 181270 days 271360 days More than 360 days	185,152 87,192 44,745 6,074 173,202 496,365	3,528 1,615 1,737 439 106,114 113,433	1.9% 1.9% 3.9% 7.2% 61.3% 22.9%

There is a credit concentration of approximately SR 128.3 million, representing 30% of total gross receivables as of September 30, 2022 (SR 144.2 million, representing 29% as of December 31, 2021), These credits are granted to two key customers.

8 Prepayments and other debt balances

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Prepayments / advances to suppliers Other	51,939 6,243	33,235 6,772
Total	58,182	40,007
9 Cash and cash equivalents		
	September 30,	December 31,
	2022	2021
	(Unaudited)	(Audited)
Cash in hand	1,347	1,272
Bank balances (*)	84,752	51,748
Assets relating to disposal group classified as held for sale	·	
(note 18.2)	(238)	-
Total	85,861	53,020

Included within bank balances, a balance of SR 10 million which represents a term deposit with one
month maturity, hence this is classified as part of cash and cash equivalents.

10 Lease liabilities and borrowings

The Group has credit facility agreements with local and foreign commercial banks for long- and short-term borrowings in Saudi Riyal, US Dollar and Jordanian Dinar. Such facilities were obtained principally under Murabaha / Tawarruq arrangements. The utilized portion of the long-term facilities are repayable on equal monthly instalments ranging between four to six years. Certain facility agreements are secured against promissory notes and pledge of certain properties of the Group. Corporate guarantees of the Group are provided wherever required for loans to subsidiaries. The facilities bear financial charges on prevailing market rates. The agreements contain certain covenants, which among other things, requires certain financial ratios to be maintained.

Secured liabilities and assets pledged as security

All bank loans are secured by promissory notes signed by the parent Company equal to the maximum facility amount. Promissory notes amounted to SR 2,160 million as at September 30, 2022 (December 31, 2021; SR 971 million).

As at September 30, 2022, and December 31, 2021, the Group had some properties of SR 79 million pledged as bank loans guarantee.

Compliance with loan covenants

Under the terms of the loans agreements, the Group is required to commit to certain levels for the following financial covenants:

- Financial leverage ratio,
- 2- Current ratio,
- 3- Gearing ratio (Debt to equity not to exceed 1.5:1).
- 4- Ratio of total liabilities and tangible net worth.

The Group complied with all financial covenants as of September 30, 2022, and December 31, 2021.

10 Lease liabilities and borrowings (continued)

Compliance with loan covenants (continued)

As of September 30, 2022, the Group's total borrowing amounted to SR 2,160 million out of which SR 1,328 million facilities were unutilized.

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Current:	(onadarca)	(Madica)
Lease Liability	6,388	3,367
Bank borrowings	475,697	409,127
•	482,085	412,494
Non-current:		
Lease Liability	13,326	3,640
Bank borrowings		70,963
-	13,326	74,603
Total lease liabilities	19,714	7,007
Total bank borrowings	475,697	480,090
Total lease liabilities and borrowings	495,411	487,097

11 Zakat and foreign income tax liabilities

The Group submitted its zakat returns for the years up to 2021 to the Zakat, Tax and Customs Authority (ZATCA). Moreover, the Group's zakat returns for the years 2015 to 2018 were finalized and the related liabilities were paid during the period. The assessment related to the financial year of 2014 was finalized and initially resulted in an additional zakat amount of SR 4.8 million which has been appealed by the Group. The assessments related to 2019 and 2020 financial years have been finalized during the period and resulted in an additional initial zakat amount of SR 11.2 million. This amount has been appealed against the appeal committee on April 20, 2022. The Group's management and its zakat advisor believe that the current level of zakat provision is sufficient and adequate.

12 Revenue

The Group's revenue is derived from contracts with customers for sale of products and services provided. Control of product is transferred at a point in time and directly sold to customers and when services are rendered.

September 30, 2022 (Unaudited)	HVAC <u>solutions</u>	Home appliances	All other segments	<u>Total</u>
Saudi Arabia Jordan	519,287 9,510	307,910 54,080	2,272	827,197 65,862
Total	528,797	361,990	2,272	893,059
September 30, 2021 (Unaudited) Saudi Arabia Jordan	446,379 5,196	329,479 53,178	2,751	775,858 61,125
Total	451,575	382,657	2,751	836,983

A 32% of the Group total revenue were generated from two key clients for the period ended September 30, 2022 (30.5% for the period ended September 30, 2021).

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Notes to the condensed consolidated interim financial information

For the three and nine-months periods ended September 30, 2022 (Unaudited)

(All amounts in thousands of Saudi Riyals unless otherwise stated)

13 Operating segments

For management purposes, the Group is organized into three main business segments based on internal reporting provided to the chief operating decision maker.

Heating, ventilation, and air-conditioning solutions (HVAC): Represents residential and commercially conditioners including children and related services.

Home appliances: Represents televisions, washing machines, dryers, refrigerators, irons, gas cookers, and floor care

All other segments represent consultancy services for energy solutions and sale mobile phones.

The Executive Management Committee monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessments.

CoDM uses segments Profit Before Tax (PBT) to measure performance being the most relevant in evaluating the results of segments.

Transfer prices between operating segments are on mutually agreed terms in a manner similar to transactions with third parties.

Segment information provided to the board of directors:

The table below shows the segment information provided to the board of directors for the reportable segments for the period ended September 30, 2022, and also the basis on which revenue is recognized:

For the period ended	HVAC	Home	Total reportable	All other	Adjustments and	
September 30, 2022	Solutions	appliances	segments	segments,	eliminations	Total
Revenues from external customers	628,797	361,990	890,787	2,272		893,059
Cost of revenue	(413,334)	(278,957)	(690,291)	(1,696)	-	(691,987)
Gross profit	115,463	85,033	200,496	576		201,072
General and administrative expenses	(37,819)	(24,100)	(61,919)	(131)	-	(62,050)
Selling and distribution expenses	(56,943)	(31,180)	(87,123)	(284)	-	(87,407)
Impairment loss on trade and other receivables	(8,856)	(2,360)	(11,216)	(11)	•	(11,227)
Other income, net	633	2,202	2,835	6	-	2,841
Income from operations	13,478	29,595	43,073	156	•	43,229
Finance costs	(13,917)	(562)	(14,479)	(17)	•	(14,496)
Share of Profit from an associate	20,427		20,427			20,427
Segment's profit before zakat and foreign income tax	19,988	29,033	49,021	139	-	49,160
Zakat and foreign income tax	(4,749)	(4,026)	(8,775)			(8,775)
Net income for the period from continuing operations	15,239	25,007	40,246	139	•	40,385
For the period ended	HVAC	Home	Total reportable	All other	Adjustments and	
September 30, 2021	Solutions	appliances	segments	segments,	efiminations	Total
Revenues from external customers	455,033	379.767	834.820	2,163		836.983
Cost of revenue	(363,644)	(295,719)	(659,363)	(1.623)	•	(660,986)
Gross profit	91.389	84.068	175,457	540	•	175,997
General and administrative expenses	(43,074)	(22,784)	(65,858)	(157)	•	(66,015)
Selling and distribution expenses	(43,617)	(29,566)	(73,183)	(268)	-	(73,451)
Impairment loss on trade and other receivables	(3,478)	(2,700)	(6,178)	(7)	•	(6,185)
Other income	(705)	204	(501)	2	-	(499)
Income from operations	515	29,222	29,737	110	-	29,847
Finance costs	(11,951)	(604)	(12,555)	(16)		(12,571)
Share of Profit from an associate	21,157		21,157			21.157
Segment's profit before zakat and foreign income tax	9,721	28,618	38,339	94	-	38,433
Zakat and foreign income tax	(4.965)	(3.665)	(8.630)	-	•	(8,630)
Net income for the period from	4.758	·	29.709	94	······································	29.803

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Notes to the condensed consolidated interim financial information For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

13 Operating segments (continued)

Segment information provided to the Board of Directors (continued):

September 30, 2022	HVAC solutions	Home Appliances	Total reportable segments	All other segments,	Adjustments and eliminations	Total
Rreportable segment assets Additions to property	1,653,689	702,078	2,355,767	17,287	(660,645)	1,712,409
and equipment	694	-	694	10	-	704
D	HVAC	Home	Total reportable	All other	Adjustments and	94 . 1 . 3
December 31, 2021	solutions	appliances	segments	segments,	eliminations	Total
Reportable segment assets Additions to property	1,462,030	580,302	2,042,332	21,046	(574,306)	1,489,072
and equipment	2,570	72	2,642	18	•	2,660
September 30, 2022	HVAC Solutions	Home appliances	Total reportable segments	All other segments,	Adjustments and eliminations	Total
Total segment liabilities	959,140	354,977	1,314,117	29,707	(301,534)	1,042,290
December 31, 2021	HVAC Solutions	Home appliances	Total reportable segments	All other segments,	Adjustments and eliminations	Total
Total segment liabilities	782,101	268,418	1,050,519	28,124	(226,156)	852,487

Adjustments and eliminations represent intercompany transactions and consolidation elimination entries transactions, and the intercompany transactions are mainly related to financing transactions.

The non-current assets are geographically located in Saudi Arabia by 96% as at September 30, 2022 (97% as at December 31, 2021) and in Jordan by 4% as at September 30, 2022 (3% as at December 31, 2021).

14 Seasonality of operations

The Group's HVAC solutions segments is subject to seasonal fluctuation as a result of weather conditions. In particular, the sale of air conditioners in key geographic areas are affected by winter weather conditions, which occur primarily during October to March. The Group attempts to minimize the seasonal impact by managing inventories to meet demand during this period.

For the 12 months ended September 30, 2022, the HVAC solutions segment reported revenue of SR 682 million (for 12 months ended September 30, 2021; SR 563 million) and net profit of SR 22.8 million (net profit for 12 months ended September 30, 2021; SR 31.1 million).

15 Capital and financial risk management

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor, and market confidence and to sustain future development of the business Management monitor the return on capital as well as the level of dividends to ordinary shareholders.

The Board of Directors seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position,

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Notes to the condensed consolidated interim financial information For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

15 Capital and financial risk management (continued)

The Group monitors capital using a ratio of adjusted net debt' to 'adjusted equity". For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings, less cash, and cash equivalents. Adjusted equity comprises all components of equity.

The Group's adjusted net debt to equity ratio at September 30, 2022 was as follows:

	September 30, 2022 (Unaudited)	December 31, 2021 (Audited)
Total liabilities	1,042,290	852,487
Less: cash and cash equivalents	(85,861)	(53,020)
Adjusted net debt	956,429	799,467
Total equity	670,119	636,585
Equity	670,119	636,585
Adjusted net debt to equity ratio	143%	126%

The management believes that the Group has ability to meet its obligation as:

- (a) The Group's current assets are more than its current liabilities; and
- (b) The Group manages its liquidity risk by ensuring that bank borrowing facilities from multiple banks are available (see Note 10).

Management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources and borrowing facilities from multiple banks to continue in business for the foreseeable future. Moreover, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as going concern. Therefore, this condensed consolidated interim financial information has been prepared on a going concern basis.

16 Related parties

(a) Transactions with key management personnel

The following table describes compensations to key management personnel:

	September 30, 2022 (Unaudited)	September 30, 2021 (Unaudited)
Short-term employees' benefits Board of Directors and Audit Committee remuneration	6,209 1,500	4,997 1,350
Board of Directors and Addit Committee Tentioneration	1,300	1,350
(b) Related parties' balances		
	September 30, 2022	December 31, 2021
	(Unaudited)	(Audited)
Due to related parties	· · ·	
LG Shaker (Associate)	259,478	128,427
LG Electronics (51% owner of LG shaker)	18,404	19,323

The above balances have been classified under trade and other payable.

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Notes to the condensed consolidated interim financial information For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

16 Related parties (continued)

(c) Related Parties transactions

The following transactions are conducted in accordance with the terms and conditions of commission and are determined in the agreements signed with the related parties and approved by the management.

	September 30, 2022 (Unaudited)	September 30, 2021 (Unaudited)
Purchases from related parties	(======,	(,
LG Shaker	489,793	317,091
LG Electronics	54,012	48,008
Settlement to related parties	•	
LG Shaker	(358,742)	(309,918)
LG Electronics	(54,931)	(46,918)

17 Contingencies and commitments

The Group has the following as at September 30, 2022.

- At September 30, 2022, the Group has outstanding bank guarantees of SR 39.4 million (December 31, 2021; SR 38.7 million) issued by the local and foreign banks in respect of importing of finished goods and other supplies.
- At September 30, 2022, the Group has outstanding bank letters of credit of SR 336 million (December 31, 2021; SR 175 million) issued against importing of finished goods and other supplies.
- The Company has a contractual obligation with regard to purchase of land amounting to SR 10.9 million as of September 30, 2022.

18 Disposal group classified as held for sale

On September 11, 2022, the Board of Directors of Al Hassan Ghazi Ibrahim Shaker Company committed to a plan to sell Energy Management services Emirates LLC (EMS) which is a 74% owned by the Group and an active program to locate a buyer and complete the plan is applied. An analysis of the results in relation to the operations of disposal group classified as held for sale during the period ended September 30, 2022, and 2021 is as follows:

18.1 Financial performance and cash flow information

	For the nine-month period ended Sep 30, 2022 2021		For the three-month period ended Sep 30 2022 2023	
		ZVZ (2022	202
Revenue	903	1,650	321	733
Expenses	(6,115)	(3,812)	(1,475)	(1,368)
Loss before zakat and income tax	(5,212)	(2,162)	(1,154)	(635)
Income tax expense		-	-	
Net loss from discontinued operations	(5,212)	(2,162)	(1,154)	(635)
Other comprehensive (loss) /income from discontinued operations	(46)	128	18	163
Total comprehensive loss from discontinued operations	(5,258)	(2,034)	(1,136)	(472)
Net cash used in operating activities Net cash used in financing activities	(1,214)	(8,570) (5,148)	(18)	(1,046)
Net decrease in cash and cash equivalent from the discontinued operations	(1,214)	(13,718)	(18)	(1,046)

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Notes to the condensed consolidated interim financial information

For the three and nine-months periods ended September 30, 2022 (Unaudited) (All amounts in thousands of Saudi Riyals unless otherwise stated)

18 Disposal group classified as held for sale (continued)

18.2 Assets and liabilities of disposal group classified as held for sale

The following assets and liabilities are classified as held for sale in relation to the discontinued operations as at September 30, 2022:

	2022
Assets relating to disposal group classified as held for sale	
Property and equipment	56
Trade and other receivables	13,884
Cash and cash equivalents	238
Total assets of disposal group classified as held for sale	14,178
Liabilities relating to disposal group classified as held for sale	
Employee benefits obligation	3,718
Trade and other payables	5,210
Total liabilities of disposal group classified as held for sale	8,928

- The statement of cash flow is presented based on the consolidated figures, the Group considered the Cash and cash equivalents of the disposal group classified as held for sale as not significant.
- The segment information related to the disposal group classified as held for sale is included in other segments category (see note 13).
- On November 2, 2022, The Group signed an agreement with the minority shareholders for exiting its entire share
 of investment in Energy Management services Emirates LLC (EMS) group for a transaction price of SR 14.5
 million (See note 21).

19 The impact of COVID-19

The existence of novel coronavirus (Covid-19) was confirmed in early 2020 and causing disruptions to businesses and economic activity across the globe. In response to the spread of the Covid-19 in GCC and other territories where Group operates and its resulting disruptions to the social and economic activities in those markets, the Group's management has proactively assessed its impacts on its operations and has taken a series of preventive measures to ensure the health and safety of its employees, customers, consumers and wider community and continuity of supply of its products throughout its markets. Notwithstanding these challenges, the Group's business operations currently remain largely unaffected. Based on that, Covid-19 pandemic has had no material effects on the Group's reported financial results for the three and nine months period ended September 30, 2022.

20 Basic and diluted earnings per share

Basic and diluted earnings per share amounts are calculated by dividing the earnings for the period ended attributable to shareholders of the Parent Company by the weighted average number of ordinary shares outstanding, as follows:

	September 30, 2022	September 30, 2021
Earnings attributable to ordinary shareholders From continuing operations From discontinued operations	40,149 (5,212) 34,937	29,268 (2,162) 27,106
Weighted average number of ordinary shares outstanding Basic and diluted earnings per share	48,223	63,000
From continuing operations attributable to the ordinary equity holders of the Group From discontinued operations attributable to the	0.83	0.46
ordinary equity holders of the Group Total basic and diluted earnings per share attributable to	(0.11)	(0.03)
the ordinary equity holders of the Group	0,72	0.43

21 Subsequent events

There are no subsequent events after the period ended at September 30, 2022, which requires adjustment or disclosure to this condensed consolidated interim financial information except for the fact that subsequent to the end of the period and on November 2, 2022, the Parent Company has entered into an agreement with the minority shareholders for exiting its entire share of investment in Energy Management services Emirates LLC (EMS) group for a transaction price of SR 14.5 million (see note 18).

22 Approval of the financial information

This condensed consolidated interim financial information was approved by the Company's Board of Directors on November 7, 2022.